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Canton, MS 39046-0113

Canton Fax: 601-859-0322  
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**Kay Pace**  
Tax Collector  
Madison County

Canton: 601-859-5226  
Flora: 601-879-9537  
Madison: 601-856-4472

Myrtle Rayburn, Chief Deputy  
Canton Office 601-855-5605

Lori Butler, Chief Deputy  
Madison Office 601-855-5601

October 17, 2019

Mr. Trey Baxter, President  
and Board Members  
Madison County Board of Supervisors  
Canton, Mississippi 39046

Re: ION Business Concepts & Payment Systems – Kiosks

At the last Board meeting you requested an additional bid on the kiosks which we discussed and their purchase by Madison County. However, ION is a sole source company for this project.

I would appreciate your approval of the acquisition of three (3) kiosks to be built for Madison County, MS., and placed in various secure locations across the county. These units will be used for the benefit of the Madison County taxpayers.

Also, you will find attached a bid from ION to cover this process along with a bid for the acceptance of credit card payments for our three Tax Collector Offices.

Your consideration and final approval of these additions to the Madison County Tax Collector Offices will prove to benefit Madison County. Thank you.

Sincerely,



Kay Pace  
Tax Collector, Madison County, MS

ec: [woverton@ionbusinessconcepts.com](mailto:woverton@ionbusinessconcepts.com);  
[Treybaxter@hotmail.com](mailto:Treybaxter@hotmail.com); [sjones7427@aol.com](mailto:sjones7427@aol.com); [gsteen@sprintmart.com](mailto:gsteen@sprintmart.com);  
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## Kay Pace

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**From:** William Overton <woverton@ionbusinessconcepts.com>  
**Sent:** Wednesday, October 16, 2019 9:05 AM  
**To:** Kay Pace  
**Subject:** kiosk quote for 3 kiosk  
**Attachments:** Madison County CC Proposal.pdf; Madison Kiosk Quote final.pdf

**Follow Up Flag:** FollowUp  
**Flag Status:** Flagged

I have attached the quote for 3 kiosk. I discounted the setup fees by only charging you guys for 2 kiosk to be set up, and I also discounted the hosting/security by 50%. The setup fee consists of the payment page/the kiosk lock down software for each specific kiosk and the hosting is for the url/security updates/management each month. Thanks again for allowing ION to be Madison Counties CC processor and kiosk provider.

Justin Overton  
601-850-8529  
ION Business Concepts & Payment Systems

Sent from Mail for Windows 10



Virus-free. [www.avg.com](http://www.avg.com)



# **Electronic Payment Kiosk Solution For Madison County**

Presented by: Justin Overton

Phone: 601-850-8529

Email: [woverton@ionbusinessconcepts.com](mailto:woverton@ionbusinessconcepts.com)

Domain: to be determined



## KIOSK & ELECTRONIC PAYMENT PROJECT DETAILS

### Credit Card Processing Equipment and Cost

Virtual terminal will be uploaded to a local PC. Card present swipes will be processed on a IDTech USB Card Reader.

#### There is no monthly transaction cost to the County for the Credit Card Processing

- There is zero cost to Madison County.
- The customer will bear the cost at the time of transaction by paying a *2.35% Service Fee* with a \$1.00 minimum

#### Training

- Training will take place at the time of install.

### Setup and Ongoing Support

ION will set up the virtual terminal and provide training as needed. Our local support ensures that our helpful staff will be available to provide ongoing support and assistance. We're here to answer your questions and assist you in the future.

#### Kiosks-

Ion R5 Kiosk Touchscreen \$5,975 – 3 X \$5,975 = \$17,925.00  
 Software \$700.00-one time set up fee- 2 x \$700 = \$1,400.00  
 \$20 per month billed annually – \$12 x \$20 x 1/2 = \$120.00  
 Total Due for 3 kiosk/software/setup/hosting \$ 19,445.00  
 3-year Warranty for Kiosk Enclosure  
 1-year Warranty for Electronic Components

### Agreed Too and Accepted

Madison County authorizes ION to be the preferred KIOSK & Electronic Payment – provider which is pursuant to the above description of work.

### Madison County Authorized Signature

Signed \_\_\_\_\_ Date \_\_\_\_\_

PLEASE SIGN & EMAIL TO [IONBUSINESSCONCEPTS@GMAIL.COM](mailto:IONBUSINESSCONCEPTS@GMAIL.COM)



# **Credit Card Solution for Madison County**

Presented by: Justin Overton  
Phone: 601-850-8529  
Email: [woverton@ionbusinessconcepts.com](mailto:woverton@ionbusinessconcepts.com)

Prepared exclusively for Madison County (Madison County)  
Domain: [Title]



## CREDIT CARD PROJECT DETAILS

### Credit Card Processing Equipment and Cost

Payment portal will be added to a local PC or website. We offer on free IDTech Mag strip credit card reader per account. Funds will deposit directly into the specified bank account daily.

#### There is no cost to the municipality.

- There is zero cost per transaction to the Madison County.  
The customer will bear the cost at the time of transaction by paying a *2.35% Service Fee* for in person transactions and *3% Service Fee* for online payments.

#### Install

- ION will build the payment portal and assist with the integrations to your website or set up on local PC.

#### Training

- Training will take place at the time of install. A representative will train each employee one on one.

### Funding

ION has the ability to offer next day funding.

### Setup and Ongoing Support

ION will set up the virtual terminal and provide training as needed. Our professional support ensures that our helpful staff will be available to provide ongoing support and assistance. We're here to answer your questions and assist you in the future.

### 100% Satisfaction Guarantee

If for any reason you are not completely satisfied with the Electronic Payment Solution offered by ION, you can elect to cancel the project at no cost to the Madison County.

### Completion Date

Project will be completed in 30 business days or less.

### Agreed Too and Accepted

Madison County authorizes ION to be the preferred Electronic Payment Provider which is pursuant to the above description of work.

### Madison County Authorized Official

Signed \_\_\_\_\_ Date \_\_\_\_\_

PLEASE SIGN EMAIL TO [IONBUSINESSCONCEPTS@GMAIL.COM](mailto:IONBUSINESSCONCEPTS@GMAIL.COM)